



BARBARA FOY-PILCHNER
Managing Director, National Accounts, Manulife Asset Management

As Managing Director, National Accounts, Barbara is responsible for the sales and growth of the firm's retail platform and distribution relationships. She works with Manulife's most important distribution partners to increase wealth sales across multiple channels, managing business and head office relationships. Her responsibilities include managing key relationships with senior executives, fund analysts, as well as product and training leads. Barbara joined Manulife as part of the Standard Life acquisition in February 2015.

Barbara has over 18 years of experience in the financial services industry. Her career has spanned many aspects of the business including senior positions in Business Development, Product and Marketing within Institutional and Retail Sales.

Barbara holds an HBA degree in Economics from the University of Toronto. She lives in Toronto with her husband and two children.