Be a Distinguished
Financial Advisor

– Tax Services
Specialist™

WANT TO OPEN
YOUR OWN
INCOME TAX
PREPARATION
BUSINESS
OR TRAIN
YOUR STAFF?





Take the first step towards your greater potential with a free trial in the prestigious Distinguished Financial Advisor (DFA) designation program. Build your business, attract new customers, or differentiate yourself as a valuable employee in a competitive market.

Everything is included. Learn at your own pace plus enjoy access to the full support you need to complete your courses at superior professional standards. You'll benefit from:

- > individual study plans and Knowledge Journal
- > online lessons, quizzes and case studies
- > valuable professional software, calculators and tools that you can use now and in your business
- > easy access to a personal instructor who will answer any questions you may have by email
- > testing and an accreditation that will differentiate you from competition
- > broadly recognized CE/CPD credits

Join thousands professionals who have discovered that the best way to make more, is to know more through Knowledge Bureau – Canada's premiere online financial educator. Just 6 courses - 180 hours of study - is all it takes!

# A SPECIAL OFFER FOR YOU

Check out attached application forms and deadlines for the best savings

knowledgebureau.com

# ADVANCE YOUR CAREER WITH A DIPLOMA!

Complete 3 courses (90 hours) to earn a diploma as a Certified Personal Tax Practitioner™

Gain the skills you need to get a job in the tax accounting industry or build your own professional personal and corporate tax return practice as a Certified Personal Tax Practitioner. This diploma also offers business owners an easy and affordable way to train new and existing staff and increase profits.



#### T1 Professional Tax Preparation – Basic

Eliminate costly errors that can negatively affect your business. This course is perfect for rookie tax preparers and provides a proven process for preparing consistently accurate T1 returns within a professional client interview and documentation management system. You'll be introduced to income tax and software use plus be able to advance your career by learning how to:

- > Understand the business of filing tax returns
- > Prepare five key profiles starting with credit files
- > Prepare taxes for employment income
- > Claim employment deductions
- > Factor in families and children
- > Report investment income
- > Prepare returns for pensioners
- > Learn about what's new for the upcoming tax year



#### T1 Professional Tax Preparation – Advanced

If you're an experienced tax practitioner, you may be working with high net worth families. Fulfilling the needs of this educated market demands a high level of skill to manage advanced personal tax scenarios. Take your skills to the next level with a thorough tax update and research review plus an in-depth look at:

- > Employees: Drill down on perks and benefits
- > Investors: Report income from financial assets in diverse portfolios
- > Managing capital: Acquisitions, dispositions, including real estate
- > Life events and their tax consequences
- > Business starts and stops
- > Planning for tax efficiencies at end of life

The case studies and quizzes are a fantastic idea. They really give you an idea of real case scenarios and point out where improvement is needed. EverGreen Explanatory Notes is a great research tool with easy to access information. Student support is fantastic! Melissa V H., ON



## T1 Professional Tax Preparation Proprietorships

If you work with clients who operate as an unincorporated sole proprietorship or partnership, this course will give you the skills you need to:

- > Skillfully prepare the Statement of Business or Professional Activities
- > Prepare worksheets for reporting home office expenses
- > Understand and report variations in auto expense claims
- > Prepare inventory control and cost of goods sold documentation
- Report asset acquisitions and dispositions on Capital Cost Allowance forms
- > Explore tax variations for farmers and fishing businesses
- > Understand how to prepare returns for professionals and partnerships

This course is very valuable to any financial planner. They will learn material they only 'thought' they knew. Any CFP will learn something valuable in this course.

James H., ON

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## DIFFERENTIATE YOURSELF WITH A PROFESSIONAL DESIGNATION

To earn your DFA designation, complete the 3 diploma programs plus complete these 3 courses (180 hours in total)!

Looking for a way to stand out in the competitive tax services industry and attract more business? Earn your DFA-Tax Services Specialist™ designation to advance your business or career, retain your clients and keep up with the ever-changing world of taxation. You'll be able to provide a superior level of service that will continue to pay off throughout your career.



## Final Returns on Death of a Taxpayer

How do you get the best tax results when a family member passes away? You'll learn the tools and professional skills you'll need to guide the conversation throughout the tax planning process and get an in-depth understanding of:

- > Federal and provincial tax law at the time of death of a taxpayer
- $\,>\,$  Rules for filing the terminal tax return
- > Registered Investments: Planning to defer income reporting
- > Capital Assets: Managing rollovers and tax deferral
- > Estate Planning: What is reported immediately after death?
- > Probate and how to mitigate it
- > Optional returns: Case studies in reporting income, deductions, credits and rollovers under a variety of options to reduce taxes and preserve family wealth

This is the second of my courses, and I am enjoying not only the format but the content. Very well done - thank you Brenda A.



#### **Cross Border Taxation**

With more clients owning offshore assets and assuming partial residency or U.S. connections including citizenship, this course will help you competently address cross-border taxation issues and allow you to:

- Understand residency and citizenship as they relate to tax filing requirements
- > File returns for immigrants and emigrants
- > Manage tax filing requirements for snowbirds
- > Understand reporting of income and property dispositions for non-residents
- > Understand implications of the Canada – U.S. Tax Treaty
- > Advise U.S. citizens in Canada of their tax filing rights and requirements
- > Report transactions when there are both Canadian and U.S. investments
- > Understand U.S. estate and gift taxes
- > Explain the ramifications of renouncing U.S. citizenship



## Tax Strategies for Financial Advisors

Tax is a trigger for affluent families. Learn how to create a strategy and a tax efficient investment income planning process to preserve, grow and transition wealth tax efficiently to the next generation, throughout the lifecycles of individuals within a family. You'll also learn how to:

- > Split investment income with family members and avoid tax erosion of the capital at transition times.
- > Understand recent tax changes relating to a variety of investment opportunities, strategies and ordering rules using tax-free, tax-deferred and taxable income.
- > Proficiently use a series of assessment tools around which to structure the client's pre- and post-tax investment income needs and monitor ongoing
- > Learn how to "manage the tax return" by being familiar with tax free zones, clawback zones and marginal tax rates.
- > Provide specific investment income planning approaches for a variety of taxpayer profiles.



## Registration Form: Online Courses TOLL-FREE: 1-866-953-4769 EMAIL: registrar@knowledgebureau.com

STEP 1: Identification								
Name				ning ent ID #				
Address	City			rovince				
Postal Code	E-Mail			Referred by				
Phone with Area Code	Fax		Current Designations/ Licensing					
Maximum Study Time: Each Certificate Course: Take up to 4 months	Diploma Program: Tak	ke up to 1 year Designation Pro	gram: Tal	ke up to 2 y	ears			
STEP 2: Choose Your Courses		STEP 3: Choose Your Payment Option						
☐ DFA-Tax Services Specialist™		Plan A: Tuition – Fu	<u> </u>			E MC	OST!	
☐ T1 Professional Tax Preparation – Basic ☐ T1 Professional Tax Preparation – Advanced ☐ T1 Professional Tax Preparation – Proprietorshi ☐ Final Returns on Death of a Taxpayer ☐ Cross Border Taxation ☐ T2 Corporate Tax Preparation for Micro Busines		Pay in full and save over 25% wher enrol in the Designation Program. Textra.			AVE	Total Fees		Plan #
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☐ DFA-Bookkeeping Services Specialist™ ☐ Basic Bookkeeping for Small Businesses		☐ Diploma Program 3 courses - 90 CE/CPD credits		3 x \$665*		\$1	\$1995	
<ul> <li>Advanced Bookkeeping for Multiple Business</li> <li>Advanced Payroll</li> <li>Advising Family Businesses</li> <li>Debt and Cash Flow Management</li> <li>Managerial Accounting</li> </ul>	nesses	Certificate Program One course at a time - 30 CE/CPD cree	dits	1 x \$79		\$795		С
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☐ MFA-Business Services Specialist™		*Alumni-use this rate for your next course, unless you continue in the Designation Program.						
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T2 Corporate Tax Preparation for Micro Busines T2 Corporate Tax Preparation for Small Busines Fundamentals of Succession Planning Tax Planning for Corporate Owner-Managers Business Valuation for Advisors Accounting for Business Growth and Transition	ısinesses	Note: Hard Copy – Pay in Full Only (see D above)	finance	uition plus fee of \$25 course	Pay Now	Plan #	Paym	nthly nents kes to 1st ment
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MFA-Real Wealth Management Specialist™		☐ Diploma Program	\$2070 F		F	6 x \$296.00		
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☐ MFA-Retirement Income Specialist™	☐ Plan B: Tuition - EZ-Pay Student Financing							
☐ Elements of Real Wealth Management ☐ Advanced Tax–Efficient Retirement Income Planning ☐ Insurance Strategies for the Small Business Owner ☐ Portfolio Risk Management in Retirement ☐ Cross Border Taxation ☐ Tax Strategies for Financial Advisors		FULL PAY TUITION FEE PLAN – PAY NOW: (A, B, C, D) \$						
☐ MFA-Succession and Estate Planning S	Specialist™	Monthly charges will begin on the 15th; there is a \$ All taxes extra. For Refund Policy, visit www.knowl			nes.			
<ul><li>Business Valuation for Advisors</li><li>Final Returns on Death of a Taxpayer</li></ul>	Fundamentals of Succession Planning Advising Family Businesses Insurance Strategies for the Small Business Owner Business Valuation for Advisors Final Returns on Death of a Taxpayer Investment Strategies in Charitable Giving  Choose a Payment Method  Cheque/Money Order  Credit Card  Visa  MasterCard  Amex  Card Number							
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NOTE: It is possible to vary course sel Call us for a consultation. *The MFA™, DFA-Tax Services Specialist™ and DFA-Bookkeeping Sr		Mail to: Knowledge Bureau, 187 S						
are registered certification marks of Knowledge Bure ©Knowledge Bureau Inc. All Rights Reserved.	I agree to receive update notifications by Knowledge Bureau Report, email, invitations to workshops to support my studies, and transcripts on my progress as a student with Knowledge Bureau.							



### **EDUCATIONAL CALENDAR**

#### PLAN YOUR PATH TO PROFESSIONAL DESIGNATION



For a free personal educational consultation, call toll free 1-866-953-4769 or registrar@knowledgebureau.com. See course curriculum details at www.knowledgebureau.com.

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credits

PLAN FOR YOUR GREATER POTENTIAL

ADVISOR CONFERENCE (DAC)