

THE
DISTINGUISHED
NEW ADVISOR
AWARD

AWARD: The winner receives a scholarship to attend the 2019 Distinguished Advisor Conference including hotel accommodation. Winners will have the opportunity to be featured on stage, offering thought leadership on the future of their industry, and be recognized in national media opportunities with Investment Executive and Knowledge Bureau. In addition, the winner will participate in an awards ceremony, video and photo opportunity at the Distinguished Advisor Conference.

ELIGIBILITY:

- actively engaged in the tax, accounting or financial services
- 5+ years of industry experience

APPLICATION REQUIREMENTS:

- completed application form
- current c.v.
- business portfolio

AWARD CRITERIA:

Application Deadline: October 11, 2019

Selection and Notification to Award Winner: October 31, 2019

Award winner will demonstrate outstanding achievement in their field in the following categories:

- 1. KNOWLEDGE AND SKILLS: outstanding results serving client needs.
- 2. REFERRABILITY: exceeds expectations in providing services.
- 3. INDUSTRY COLLABORATION: an inter-advisory approach to specialized service needs.
- **4. PROFESSIONAL DEVELOPMENT:** demonstrated excellence in a breadth of professional development activities.
- **5. COMMUNITY LEADERSHIP:** at work and/or in the community.
- **6. BUSINESS LEADERSHIP:** demonstrated skills in working with a team to grow the practice.
- **7. INNOVATION:** "out of the box" thinking in practice management.
- 8. BUSINESS GROWTH AND RETENTION: year-over-year results that demonstrate growth and retention rates.

ABOUT KNOWLEDGE **BUREAU**

Knowledge Bureau is a widely respected education institute and publisher based in Canada. Our world-class education is innovative, informative, and in-depth, with an academic approach focused on knowledge, skill building, and leadership.

THE DISTINGUISHED NEW ADVISOR AWARD APPLICATION

Please complete and return a copy via fax to: 204-953-4762 or scan and email to barbara@knowledgebureau.com

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NAME:		FIRM:		
DEALER OR AFFILIA	TE COMPANY (IF A	NY):		
EMPLOYEE:	SELF-EMPLOYED		D:NUMBER OF STAFF:	
ADDRESS:				
CITY/PROVINCE/PO	STAL CODE:			
EMAIL:			PHONE:	
WEBSITE:			YEARS IN BUSINESS:	
BOOK OF BUSINESS	SIZE OF BOOK OF BUSINESS (\$)			
	AUM:	REVENUE:	FAMILIES/CLIENTS (#)	
CURRENT:				
3 years (est.)				
5 years (est.)				
BRIEF INTRODUCT	TION OF WHO YOU	J ARE:		

DESCRIBE YOUR SERVICE AND WHAT MAKES YOU UNIQUE:
CAREER HIGHLIGHTS:
NOTEWORTHY ENGAGEMENTS AND BROADCASTING:
AWARDS AND RECOGNITION:
WORK-LIFE ACTIVITIES
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THIS AWARD CONSISTS OF 8 CRITERIA:

PLEASE PROVIDE INSIGHT ...

- Each are below, numbered 1 to 8.
- How you achieved in each area.

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Please answer the following questions, on the next two pages, as they pertain to the previous set of questions.
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3. What advice would you share with other advisors at the conference with regard to YOUR SUCCESS?				
4. Have you ever been investigated by or suspended from practice by any governing ☐ YES ☐ NO	g body of your profession?			
If YES, please explain:				
5. Please provide two business references.				
Name/Title/Company/Phone/Email				
By submitting your signature and application, you acknowledge that your pic may be used in the promotion of the DISTINGUISHED NEW ADVIS				
SIGNATURE: DATE:				