



ALLAN JACKS
Sr VP Business Development
Knowledge Bureau

Al's passion is helping great people and organizations ensure they have the resources to achieve great things.

As the Sr. VP of Business Development his role is to recruit, train and coach Knowledge Bureau staff to help grow the business and reputation of Knowledge Bureau by building strong relationships with tax, accounting and financial services professionals and organizations.

His career highlights include:

- Built a national tax services business with 127 offices and an annual gross volume of \$21MM.
- Conceived and designed the first e-file tax software and transmitted the first ever e-file tax return with Revenue Minister Otto Jelinek.
- Raised over \$300 MM for various organizations in sales management positions

Al was the Recipient of the Governor General's award for Outstanding Volunteer Achievement as the co-founder of Winn\$tock, the annual financial services "battle of the bands" charity fundraiser. Over \$1 million raised for children's charity to date. It has re-activated the musical careers and rock star fantasies of numerous financial professionals. He has also coached, managed and promoted of lacrosse in Manitoba for over 19 years.

"Evelyn and Knowledge Bureau clearly fit the definition of "great" and I am devoting my passion to helping them ensure great financial professionals are better able to help their clients achieve great things."

At DAC, Al will be the Master of Ceremonies on Day 3.